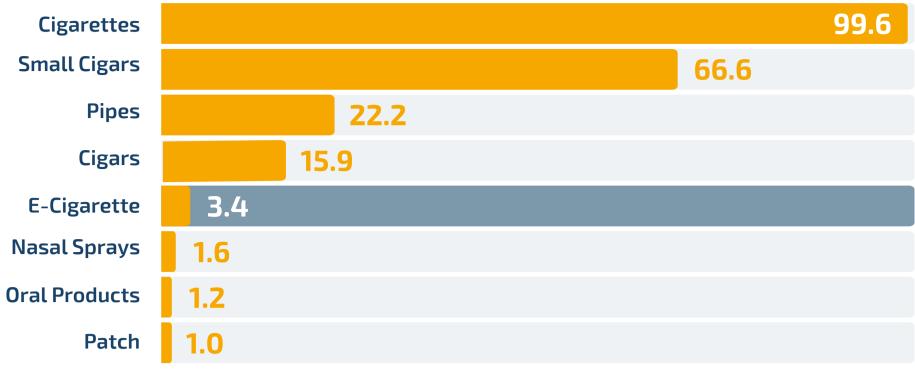
PUBLIC HEALTH ENGLAND STUDY SAYS

Vaping is 95% less · harmful than Smoking

WHAT IS THE RELATIVE HARM OF VARIOUS NICOTINE PRODUCTS?

Experts estimate e-cigarettes carry a fraction of the risk of smoking⁷



VAPING IS 40% CHEAPER THAN SMOKING



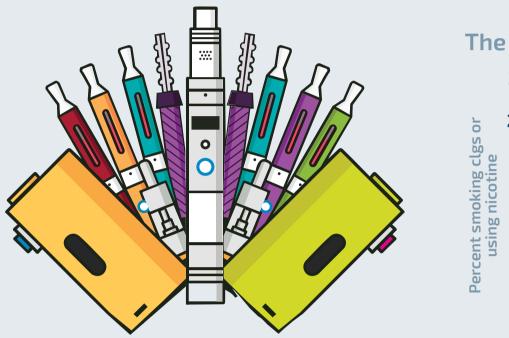




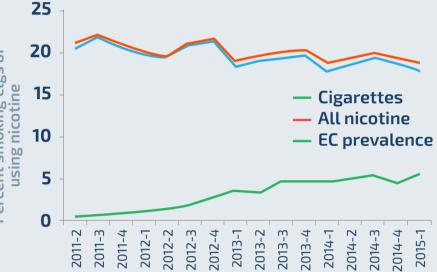
Smokers spend on average

Disposable ecigs will cost an average A reusable vape with liquid refills will cost

ARE ECIGARATTES A GATEWAY INTO SMOKING?



The Rise Of E-cigarette Use In England



Youth Smoking In England

Continues To Decline⁵

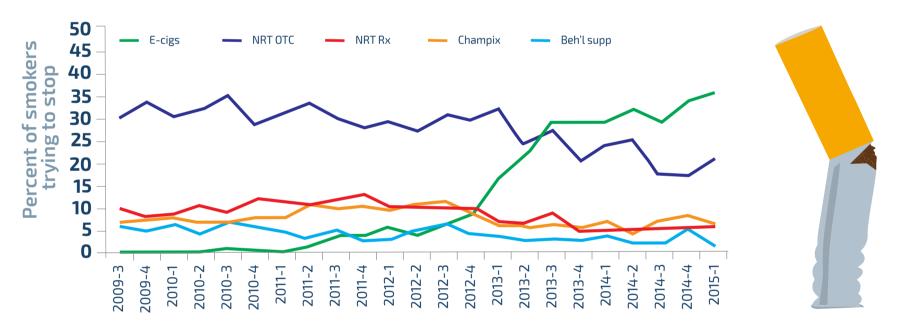
Adult Smoking In England Continues To Decline (%)⁴



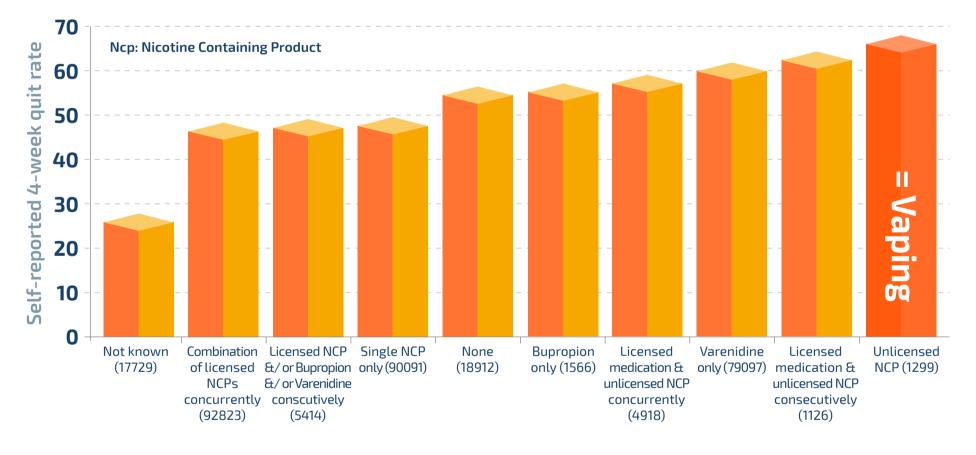
ARE ECIGARETTES AN EFFECTIVE TOOL FOR CUTTING DOWN OR QUITTING ALTOGETHER?

ECigs have rapidly become the most widely used quitting aid in England

E-Cigarettes have become England's most popular quitting aid¹



And when done with the aid of expert support achieve high levels of success Smokers using EC with expert support to quit enjoy high levels of success⁶



WHAT ARE THE MAIN RISKS?

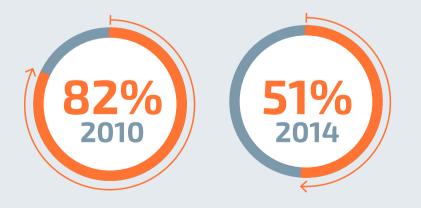
There is a risk of fire from the electrical components & eCigs & a risk of poisoning from ingestation of eLiquids. These risks appear to be comparable to similar electrical goods & potentially poisonous houshold substances.



WHAT IMPACT IS MISINFORMATION HAVING?
Health scares & mis interpretated research findings are affecting the public perception of eCig safety.

Nearly half

Number of respondents in the US that believe eCigs are safer than smoking



the population don't realise e- cigarettes are safer than smoking, and studies have shown that some smokers have avoided switching in the belief that e-cigarettes are too dangerous

WHO ARE PUBLIC HEALTH ENGLAND AND WHAT DO THEY RECOMMEND?



Public Health England exists to protect and improve the nation's health & wellbeing, & reduce health inequalities



Based on the evidence, we believe e-cigarettes have the potential to make a significant contribution to the endgame for tobacco

The Best Vaporizer

https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/454517/Ecigarettes_a_firm_foundation _for_evidence_based_policy_and_practice.pdf

https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/454516/Ecigarettes_an_evidence_upda te_A_report_commissioned_by_Public_Health_England.pdf

http://www.theguardian.com/society/2015/aug/19/public-health-england-e-cigarettes-safer-than-smoking?CMP=share_ btn_tw

https://app.buzzsumo.com/research/top-content?type=articles&result_type=total&num_days=360&general_article&info graphic&video&guest_post&giveaway&interview&q=Public%20Health%20England&page=1&backlinks=false&links_sitewi de=true&unique_domains=true&offset=0