

I will pick you up, or you can meet me at the properties we have scheduled appointments for.



THE NITTY-GRITTY.

I will ask you more questions such as: How do you like this property? The neighborhood? What do you like? What do you dislike? On a scale from 1-10 where would you rate it? Do you want to buy this home? (We will repeat this step until we find "the one".



WE FOUND THE ONE!

C. PROOF OF FUNDS

I will go and run comps on this property. After that I will call you and we will discuss price and terms for our offer. To submit the offer we will need the following:

A. EXECUTED PURCHASE AGREEMENT **B.** LENDERS PRE-APPROVAL LETTER



I WILL SUBMIT ALL OF THOSE DOCUMENTS TO THE LISTING AGENT FOR THE SELLER TO REVIEW



10. A RESPONSE IS IN!

HERE IS WHERE 1 OF 3 THINGS WILL HAPPEN



2. SELLERS REJECT

OUR OFFER.

to the next.



CONGRATS!! We now open

escrow!

1. SELLERS ACCEPT

OUR OFFER.

Crap. We either need to re-strategize, or move on

We can accept the sellers counter, or them counter back.



ACCEPTED OFFER.

Now we start our due diligence on the property. We get all disclosures from the seller and review them, arrange for a home inspection, etc... I will walk you through this.

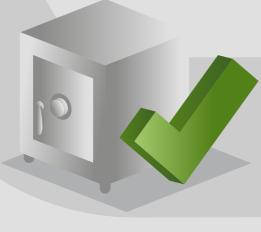


Everything checked out, we are happy with the inspection 12. and disclosures/reports, and the lender gave us the green light to close! This is when we remove contingencies.

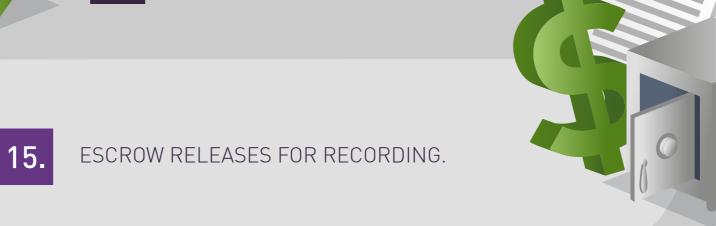




After signing loan documents with a notary, the notary will get the documents back to escrow. Escrow, in turn, gets them back to the lender who reviews them to ensure all is executed properly.



LENDER FUNDS THE LOAN. 14.





OWNER OF THAT BEAUTIFUL PIECE OF REAL ESTATE!! I GET YOU THE KEYS AND YOU START TO CREATE

A BEAUTIFUL LIFE AND WONDERFUL MEMORIES FOR YEARS TO COME!



EMAIL OR PHONE. SHE WOULD LOVE TO HELP YOU FIND YOUR DREAM HOME! Call: 858.925.3544 | Mail: KacieLeiProperties@gmail.com

TO RECEIVE A FREE BUYER CONSULTATION CONTACT KACIE MILLER VIA