



SIMILARITY

- Connects us to our home towns

- Keeps college alumni in contact

through families for generations

- Team allegiances are passed down

Rival teams have something

in common, they are usually

geographically close to each other.

FREQUENCY Teams face off against each other on a regular basis.



Boston Red Sox: \$2.7 billion

San Francisco Giants: \$2.65 billion

PARITY

Teams should be

equally matched to

keep rivalry exciting.

- People feel pride and security being part of a group

- Games create suspense and emotional experiences

- Rivalries generate high-levels of energy and enthusiasm



BENEFITS FROM RIVALRIES

\$3.7 billion vs.

\$2.75 billion vs.

NEW YORK YANKEES:

LOS ANGELES DODGERS

CHICAGO CUBS: the top 10 most valuable teams. \$2.68 billion vs. St. Louis Cardinals: \$1.8 billion

their economy on the day of the University of College rivalries Idaho vs. Boise State football game. bring big business to small towns: A local restaurateur reported 65-75% increase in

According to the Forbes Baseball

Team Values for 2017, teams with

the biggest rivalries are among

sales on the day of the Utah vs. BYU football game

Sports rivalries make for some of the most exciting games for fans. When rival teams face off, there are legendary plays and big emotions. These memorable moments in sports history bring people and their families together while boosting businesses and local economies.

Moscow, Idaho experiences \$1 million boost to

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